

## Lactose Free and with Native Starch: Industrial Supply Products Made in Germany



**Responsible for marketing + sales:**  
Renate Wortmeyer, WS Warmsener Spezialitäten GmbH. ©WS Warmsener Spezialitäten GmbH, 2010

The German company WS Warmsener Spezialitäten GmbH provides lactose free supply products and native starch based milk products to their innovative food industry customers. Intermediate products with individual recipes are directly available to producers for the production of confectionery, bakery products, delicatessen, sauces, salads and ready-to-serve meals.

Products are delivered to international producers of trendy food products in different types of bulk containers (sealed 10 kg plastic pails, foldable bag-in-box containers/pallecons and sterile containers holding 500 and 1,000 kg/heatable and coolable). These hygienic and practical containers are the basis for efficient processing of the batches. Just-in-time deliveries can be arranged with company owned trucks (refrigerated and tank trucks).

The WS Warmsener Spezialitäten GmbH range includes cream and yoghurt products, also with fruit puree and fruit pieces. The processing characteristics and the firmness of the yoghurt compounds with native starch are comparable to that of supply products with modified starch.

With the food trend for ready-to-serve meals and convenience products the awareness for natural foods and ingredients has increased at the same time. WS Warmsener Spezialitäten are rising to this food production challenge with customer specific supply products made from the raw material milk and produced on the basis of native starch.

For the food industry, the market for lactose free products has grown steadily over the last few years. The awareness

and the possibility to diagnose symptoms of lactose intolerance have resulted in an increasing demand for these food products. In Asia and Africa the majority of the adult population (approx. 90%) are affected by lactose intolerance; in Western European countries, North America and Australia it is up to 15% of adults.

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### Statistics sources:

*Journal of the American College of Nutrition, Verein für Laktoseintoleranz e.V., Nutritional Genomics, Fachagentur Nachwachsende Rohstoffe e.V. FNR*



**Flexible and also just-in-time service:**  
WS Warmsener Spezialitäten GmbH fleet of trucks. ©WS Warmsener Spezialitäten GmbH, 2010

## Buhler Strengthens Position in the Coffee Segment

The Buhler Technology Group has acquired a stake in the Italian company Petroncini Impianti S.p.A. With this technology-driven partnership, Buhler is strengthening its position in the medium and top coffee market segments and thus offering the coffee processing industry new, targeted solutions for producing roasted and ground coffee.

With Buhler's stake in Petroncini, the two companies are focusing their joint research and development resources on the development of novel, environmentally friendly coffee roasting systems and are thus contributing to sustainable coffee processing. Customers

thereby profit from innovative and integral solutions for the industrial production of roasted and ground coffee. In this effort, Buhler will act as a project management partner along the entire process chain – from handling, cleaning, and storage of the green coffee to roasting, blending, and grinding of the roasted coffee and packaging of the finished ground coffee. In addition, Buhler now is the exclusive global partner for the sale of Petroncini products for industrial coffee processing. Dr. Stefan Schenker has been appointed as the new head of the Coffee market segment. Stefan Schenker has a long and excellent track record from a large coffee corporation and will thus

strengthen the specialist and leadership competence of this Coffee unit.

Petroncini Impianti S.p.A. celebrated its 90<sup>th</sup> anniversary last year. The headquarters of the company are located in S. Agostino near Bologna (Italy). Petroncini specializes in the industrial-scale manufacture of drum roasting systems for the coffee industry and has to date installed over 2000 coffee roasters across the globe.

The two companies have agreed not to disclose the value or the share of the stake.

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